

## CONTRACT AWARD NOTICE

**Employer:** Department of Planning and Cooperation, Ministry of Industry and Commerce (MoIC)  
**Project:** Lao Competitiveness and Trade Project (LCTP)  
**Country:** Lao PDR  
**IDA Credit No.:** 6318-LA  
**Contract:** Design, Supply and Installation of the Electronic Business Registration System (eBRS)  
**Bid/Contract Reference No:** G-18

**Scope of Contract:** The National Implementation Unit (NIU), Ministry of Industry and Commerce, invited sealed Bids from eligible Bidders to design and supply the new business registration system, to ensure business applications are properly maintained and used, and ICT infrastructure is properly operated:

No	Name of the service	Period (months)	
		0-12	13-21
1	Software products and perpetual licenses for the eBRS solution	√	
2	Implementation Services (design, customization & configuration, training, roll out)	√	
4	System maintenance and support during the contract period		√
5	Full Warranty for the eBRS		√

**Contract duration:** 21 months (7 months until full operational acceptance, as per signed contract)

**Duration of Defects Notification Period:** 14 months (after full operational acceptance till completion, as per signed contract)

**Evaluation Currency:** US Dollars.

**Awarded Bidder(s):** Name: Norway Registers Development AS; **Address:** Lokketangen 20B, N0-1337 Sandvika, Norway

Bid price at bid opening:	Evaluated Bid Price:	Contract Price (including taxes):
1,582,000.00 USD	1,502,900.00 USD	1,740,200 USD

### Evaluated Bidder(s):

#	Bidder Identification	Bid Price, USD	Substantially Responsive	Weighed Technical Scores	Weighed Economic Scores	Combined Scores	Rank
1	Norway Registers Development AS	1,582,000	YES	70,00	30,00	100,00	I
2	JV KPMG Sri Lanka KPMG with Bileeta with Sub-contractor KPMG Lao	1,253,000	NO	-	-	-	-
3	APIS	1,190,000	NO	-	-	-	-
4	Zealinfo Technology with Sub-contractor Global Digital Management Solutions	1,600,000	YES	63.88	28.18	92.06	II
5	Joint Venture Lao Ego Network and CARS Engineering Consulting	1,590,000	NO	-	-	-	-
6	Sysmatik IT Solution	898,709	NO	-	-	-	-

**Rejected Bidder(s):**

#	Bidder Identification	Reason for Rejection
2	JV KPMG Sri Lanka KPMG with Bileeta with Sub-contractor KPMG Lao	Absence of the original Bid Security is a major deviation and cannot be fixed by replacing it with original version after bid opening.
3	APIS	a) Absence of Bid Validity Period and of Bid Security are major deviations which cannot be fixed after bid opening; b) Absence of Price Schedules as per RFB format; c) Absence of most qualification forms; d) Intention to do a custom build software with no existing IP.
5	Joint Venture Lao Ego Network and CARS Engineering Consulting	No product or IP to offer and no specific domain experience. Unresponsive technical proposal that failed to address the system's requirements.
6	Sysmatik IT Solution	a) Absence of Technical Response Schedules and of Specifications Item Response Schedules; b) Incomplete Letter of Bid Form.

**Awarded Bidder's Beneficial Ownership Disclosure Form:**

Special closed-end private equity investment company INVL Technology, Lithuania (European Union) meeting the following conditions:

- directly or indirectly holding 25% or more of the shares;
- directly or indirectly holding 25% or more of the voting rights;
- directly or indirectly having the right to appoint a majority of the board of directors or equivalent governing body of the Bidder.